

Red Hat Receives 5-Star Rating in CRN's 2015 Partner Program Guide for Third Year in a Row

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Recognition complements other recent accolades for Red Hat's growing partner program

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced it has been awarded a 5-star rating in *CRN's* 2015 Partner Program Guide for the third year in a row. The annual *CRN* Partner Program Guide is a widely recognized listing of technology vendors and honors companies that dedicate resources into backing up their channel with training, support, and enablement.

The list is compiled based on objective criteria set by *CRN*, taking into account each vendor's investments in program offerings, partner profitability, partner training, education and support, marketing programs and resources, sales support, and communication. Vendors are assessed using the information that they provide in their completed applications. 5-star recipients were selected based on the information provided in their award applications, and how it matched up to the aforementioned criteria.

The 5-Star Partner Program rating follows the recent recognition of five [Red Hat executives as 2015 *CRN* Channel Chiefs](#), including Margaret Ann-Bolton, senior director, Global Partner Marketing; Rachel Cassidy, vice president, Global Partner Enablement; Mark Enzweiler, senior vice president, Global Channel Sales and Alliances; D. Robert Martin, vice president, North American Partner Sales; and Scott Musson, vice president, Global Strategic Alliances. All were all recognized for their proven leadership, channel advocacy, and commitment to the channel. Enzweiler was also named by *CRN* as one of "[The 50 Most Influential](#)" Channel Chiefs.

CRN has also recognized Red Hat in other ways in recent months. For the second year in a row, the publication named Red Hat one of the "[Coolest Cloud Vendors](#)", and featured Red Hat on its "[Data Center 100](#)" list, a collection of the top companies powering, supporting, and protecting today's complex data centers.

Red Hat's channel program is designed to help partners provide their customers with innovative open source solutions. The program includes the [Red Hat Online Partner Enablement Network \(OPEN\)](#), a training and accreditation platform that helps partners enable their customers to make sound technology purchasing decisions. Over the past year the company also introduced [Amazon Test Drives](#) with Amazon Web Services, which enable Red Hat partners to run, test, and demo solutions.

CRN is one of the established brands from The Channel Company, a trusted authority for growth and innovation in the channel community.

Supporting Quotes

Mark Enzweiler, senior vice president, Global Channel Sales and Alliances, Red Hat

"We're thrilled that *CRN* has chosen to recognize Red Hat with another 5-star rating. We're committed to providing our partners with a comprehensive and innovative program to bring open source technology to market. *CRN's* rating validates this commitment and the value that it offers our partners."

Robert Faletta, CEO, The Channel Company

"Our annual Partner Program Guide and 5-star rating exists to help solution providers choose the best vendor partners for their needs. The Guide features the very best of the best, and highlights channel programs that we feel give solution providers the best opportunities for success."

Additional Resources

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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Red Hat
Emily Stancil Martinez, 919-301-3010
estancil@redhat.com

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